Fight For Children works tirelessly to support young children in Washington, DC and to provide them with the socio-emotional and academic foundation necessary to be successful in school. Our work in 2016 was no exception. We kicked off the year with a record-setting total of more than 9,000 students served through our programs and partnerships, and the year wrapped up with outstanding news about the achievements of our Joe’s Champs alumni schools. (See page 6.)

The following pages highlight these and other accomplishments from our work in 2016. As we look ahead to the future, we remain energized by Fight For Children’s mission and vision for Washington, DC’s youngest students. Thank you for being a part of the critical fight for quality early childhood education for all.

Sincerely,
RAUL FERNANDEZ, Chairman
KEITH A. GORDON, President & CEO
A special thanks to several of our outstanding partner schools, Seaton, Powell, and Tubman Elementary Schools, whose classrooms are featured in the beautiful photos used in this year’s Annual Report.
Fight For Children aims for every young child in Washington, DC to experience a quality early education, ensuring both socio-emotional and academic development. We accomplish this work through:

• Improving instructional quality in schools;
• Providing students with highly targeted interventions; and
• Building community commitment to the importance of early childhood education.

WHAT WE DO

Fight For Children aims for every young child in Washington, DC to experience a quality early education, ensuring both socio-emotional and academic development. We accomplish this work through:

• Improving instructional quality in schools;
• Providing students with highly targeted interventions; and
• Building community commitment to the importance of early childhood education.
JANUARY
Through Joe’s Champs, served more than 4,000 pre-kindergarten and kindergarten students across DC.

APRIL
Participated in the Early Childhood Education STEM Symposium co-hosted by the White House and the Department of Education.

AUGUST
Selected Joe’s Champs alumni schools to participate in a new pilot program, focused on extending lessons in pre-k through 3rd grade.

OCTOBER
Partnered with Taylor Gourmet to host Fight For Children Week, with proceeds from sales of the “Champ for Children” hoagie supporting Fight For Children.

DECEMBER
After 10 years, President & CEO Michela English retired; COO Keith Gordon takes the reigns.

MARCH
Officially moved FFC headquarters to 1029 Vermont Avenue, NW.

MAY
Hosted annual school luncheon highlighting Joe’s Champs achievements; welcomed Mayor Bowser and Deputy Mayor for Education Niles.

JUNE
Attracted nearly 200 teachers and leaders to FFC conference on best practices in early childhood classroom management.
Kicked off 2-day Summer Institute focused on incorporating STEAM into the early childhood classroom; welcomed Wolf Trap, National Air & Space Museum, and other STEAM experts.

JULY
President & CEO Michela English served on task force to choose new DC Public Schools Chancellor.

SEPTMBER
Attracted more than 125 teachers and leaders to FFC conference on family engagement in elementary classrooms.
Served as advisor to Turning The Page, providing “Early Childhood Education 101” training to staff.
Washington Business Journal honored President & CEO Michela English as one of the 2016 Women Who Mean Business.

NOVEMBER
Original Joe’s Champs schools demonstrated higher scores on early childhood classroom assessments compared to the rest of the city.
Hosted 27th Fight Night; attendees bid on backpacks filled with educational toys at the silent auction, allowing FFC to distribute hundreds of backpacks to 3- and 4-year olds in DC.
FINANCIALS

INCOME 2016 (AUDITED) 2015 (AUDITED)

Fight Night $4,942,842 $5,041,691
Bequest $1,000,000 $1,000,000
Program donations $1,396,348 $1,470,220
Investment (loss) income $373,286 ($29,835)
Donated facilities $189,124 $295,000
Donated services $198,124 $295,000
Other (1) $15,786 $14,968
Net assets released from donor restrictions (2) $(1,762,910) $(1,704,000)
TOTAL $6,201,726 $5,970,257

EXPENSES

PROGRAMMATIC INITIATIVES
Early childhood programs $1,178,097 $1,191,189
Targeted student supports $470,600 $1,130,015
Fight Night sponsorship grants (4) $1,125,000 $1,125,000

EVENTS
Fight Night $1,881,366 $1,666,385

SUPPORT AND ADMINISTRATION
Fundraising and management staff costs $686,141 $485,344
Rent $149,056 $241,796
Other expenses $196,834 $347,044
TOTAL $5,687,094 $6,186,773

CHANGE IN NET ASSETS
$5,687,094 $5,186,773

NET ASSETS AT BEGINNING OF YEAR $5,475,729 $5,692,245

NET ASSETS AT END OF YEAR (3) $5,990,361 $5,475,729

FUNDRAISING

Fight For Children’s 2016 operating budget is comprised of revenue generated from multiple fundraising initiatives. To ensure the organization’s programs continue to thrive and demonstrate impact, Fight For Children relies on generous investments from local and national foundations, corporations, and government entities, as well as individuals who share the organization’s mission and values.

A copy of Fight For Children’s 2016 audited financials may be obtained by calling 202-772-0417.

FIGHT NIGHT 2016

Nearly 2,000 guests came out to support Fight Night 2016, which raised nearly $5 million. Since inception in 1990, Fight Night has successfully raised more than $60M for at-risk children throughout Washington, DC.

This year’s event theme was “Impossible to Inevitable,” and highlighted Fight For Children’s efforts to serve even more children in-need. The evening featured several exciting elements including the IBF/USBA Featherweight Championship bout between Daniel Franco and Derrick Murray and headline performances by Foreigner, Sheila E., and the Sugar Hill Gang.

2016 REVENUE (5) — 100% = $7,964,636

2016 EXPENSES — 100% = $5,687,094

1. On March 8, 2012, the organization received notice that Mr. Robert made a gift of $5,000,000 to support Fight For Children over a five year period. The total value of the pledge was discounted to its present value of $4,815,070 and was recorded as temporarily restricted revenue during 2012. As of December 31, the full amount of the bequest has been received.
2. Includes interest and general donations.
3. Reflects temporarily restricted net assets released from donor restrictions and invested in Fight For Children’s programs.
4. Under Armour’s Fight Night 2016 Presenting Sponsorship includes early childhood education grants to organizations in the city of Baltimore.
5. Unrestricted net assets at end of year were $5,508,924.
6. Includes net assets released from restrictions.

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SUPPORTERS

$1,000,000 AND UP
Under Armour / Cupid Foundation

$250,000 - $999,999
J. Willard and Alice S. Marriott Foundation

$100,000 - $249,999
Classic Fashion Apparel
DC Office of the State Superintendent of Education
Raul Fernandez / Fernandez Foundation, Inc.
Needle Craft
J.S. Plank & D.M. Dicarlo Family
Ramatex
Fredrick Schaufeld / Swan Investors / Fred & Karen Schauffeld Family Foundation
United Creation
Whiting Turner Contracting
WILLCO

$50,000 - $99,999
Rueben Bajaj / Digital Management, Inc. / Bajaj Family Foundation / White Star Investment
Blacking
Climatex
Cordish Companies
FedEx
Fort Lincoln New Town Corporation
G&G Outfitters
Gilbert Family Foundation / Daniel Gilbert
Goldman, Sachs & Co. / James Fitzgerald / Bradford Shuman
Hewlett-Packard Company
Richard Key
Little King Ind. Co.
National Football League
Pilbury Winthrop Shaw Pittman LLP
Regina Miracle International
Riverside Health
SAP
Sintex
United Arab Emirates
University of Maryland

$25,000 - $49,999
Anheuser-Busch Foundation
Avery Dennison
Baltimore Gas & Electric
Bisciotti Family Foundation
Breakthru Beverage Group
CA Technologies
Eclat Textile Co.
FTI Consulting
Donald Graham
The Hainer Foundation
Hamilton Insurance
Kaiser Permanente
Kuohwa Garment & Enamel Industry Co.
Li & Fung (Trading) Ltd.
Matsui International Co.
MDR National Harbor
Nauticon
NCTA - The Internet & Television Association
Schneider’s of Capitol Hill
Stuart plank
Troy, Inc.
Vertzon

$10,000 - $24,999
Dharini & Reggie Appareal Foundation
AmeriHealth
APS Global LLC
Jason Archer
Asian Sourcing International
Isaac Asa
Bank of America
BB&T
BCT Architects
Benenanzw Leonard, LLP
Booz & Co.
BP America
Brown Capital Management
ByteCubed
C and C Custom Laser
Capitol Seniors Housing
Children’s National Health System
Clark Construction Group
Clerk Hill PLC
COPACOL
The Ryna & Melvin Cohen Family Foundation
CohnReznick LLP
Constellation
Creative Artists Agency
Crystal City Business Improvement
Dick’s Sporting Goods Store
Eyeving, LLC
Fanatics
Fensterheim & Bean, PC
First Washington Realty Inc.
GEICO
Geo-Technology Associates
Hansoll Textile
Health Policy Strategies
Hojoen Limited
Honour Era International
Honsin Apparel SDN. BHD.
Ideal Fastener Corp.
Jain Kiplinger Barber
Inner City Family Services
Insurance Marketing Center
Intracit DC09
William James
The JBG Companies
JLL
Jones Group International
JP Morgan
Kallier Muchin Rosenman Foundation, Inc.
Kiddar Capital
Kingshale
KippDeSanto & Co.
The Andrew & Julie Klingenstein Family Fund
Kythera Capital Management, LLC
Michael Lee
Lerner Corporation
Lockton Companies
Stephen Lucas

Verizon

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SUPPORTERS — CONTINUED

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Marathon Petroleum Corporation
Maury, Donnelly & Parr Insurance
MLB
Motion-Picture Association of America
NCF Interiors
NFL Players, Inc.
Nor招待 Hospitality Group
Orbital ATK
PEPCO
Perkins & Will
Pettenati
Pinku Underwear
Plano-Coudon Construction
Premium Distributors
PricewaterhouseCoopers
PRM Consulting, Inc.
Promax
Pyramid Builders
Ramsey Asset Management
Redgate
REDPEG Marketing
Carl Richter
r-pac International Corp.
SAIC

Edein Sheridan
Sieman's Industry, Inc.
Singun
Douglas Smith
SML
STV Incorporated
SunTrust Bank
Patrick Sutton
Swistex Direct / Gazzatex
Christopher Szaradies
TBL Associated Development Companies
Victory Footwear Co.
Wimmer Construction
Winton, Inc.
Yue Yuen Industrial Co.

$5,000 - $9,999
American Phil Textiles
Ballard Sohr LLP
Beard & Associates
George Bodenheimer
Benker Capital Holdings, Inc.
Building石膏
The Capital Group Companies, Inc.
E. Textile Corp.

Educational Testing Service
Fiambrean Foundation, Inc.
Gulfport Performance Textiles
Anthony Lewis
Marish & McLearan
McComb Family Foundation
Ouimet Ford Lincoln
Patrick Bames
Pembayaran
PNC Foundation
Pucho Cigars
Republic National Distributing
Southway Builders
Sun Tak Industries Group
Superlites Lourdes, S.A. De C.V.
Superlites S.A.
Swistex Direct
Walnut Hill Landscaping
Wells Fargo Foundation

$1,000 - $4,999
ADC Management Solutions
Alamac American Knots
Faisal Al Enezi
Corey Alger
American & Efird
Albert Andrews
Richard Anguilla
Amr Assil
Atlantic Cleaning & Essex
Christopher Bale
CDW
CISCO
Mark Daly
Shirley Dawson
Michael Deal
Deloitte & Touche
Jon Desler
Digidesign Inc.
David Dombrow
Dynamics
Encode Corporation
Michala English
Federal Industry Partnerships
Flexcono

Gazzatex Inc.
Global Design 1.D. Inc.
Philip Gottfried
Harbor Link, Inc.
Hills-Carnes Engineering
Patrick Hinson
Husch Blackwell LLP
ICI Technologies
Ray Kimsey
Eugene Kinlow
Lehigh Hanson
Madison Mechanical Contracting, LLC
Mag
C. Thomas McNicol
Mercedes Benz
Micronsoft
Chip Molloy
Multivista
NBA
Neiman Marcus
Nordstrom
Astrid Ouyah-Brus
Greg & Julie Petermeyer
PNC Bank
Profit Investment Management
Ray Ramsey

Clyde Robinson
Trip Rogers
Gregory Romano
Herman Rowland
Doug Russell
Charles Spies
Stratus Security Management
Taylor Gourmet MDG LLC / Casey Petersen
Robert Tynan
Roger Winston
Wireless Registry
Worcester Eisenbrandt, Inc.
World Bank Community Connections Fund

With special gratitude to

For its generous pro bono support in 2016.
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